

COMPANY PROFILE

MACRO MACHINERY & INDUSTRIAL SUPPLY CORPORATION

A decorative graphic element in the bottom left corner consisting of overlapping blue triangles of different shades, creating a dynamic, angular shape.

PRINCIPAL OFFICERS

JEFFREE CESAR O. BALBASTRE

President / CEO

JOY KRISTINE O. BALBASTRE

Executive Vice-President

ERLINDA O. BALBASTRE

Vice President – Admin & Finance

REYNA MARIE P. BALBASTRE

Corporate Secretary

JENNIE LYNNE B. BAGHERI

Director

AGUSTIN C. ARUTA

Sales & Marketing Manager

CARLITO L. MATUTINO, JR.

Engineering Manager

RICO M. OLAN

Logistic Officer

VICTORIA M. RAYMUNDO

Accounting Officer

ARIANE A. CONCEPCION

HR/Admin Officer

SOPOCHLES K. SUAREZ

Warehouse Officer



REPUBLIC OF THE PHILIPPINES
SECURITIES AND EXCHANGE COMMISSION
SEC Building, EDSA, Greenhills
City of Mandaluyong, Metro Manila

COMPANY REG. NO. 100197

**CERTIFICATE OF FILING
OF
AMENDED ARTICLES OF INCORPORATION**

KNOW ALL PERSONS BY THESE PRESENTS:

This is to certify that the amended articles of incorporation of the

**MACRO MACHINERY AND INDUSTRIAL
SUPPLY CORPORATION**
(Amending Article III thereof.)

copy annexed, adopted on December 03, 2012 by majority vote of the Board of Directors and by the vote of the stockholders owning or representing at least two-thirds of the outstanding capital stock, and certified under oath by the Corporate Secretary and a majority of the Board of Directors of the corporation was approved by the Commission on this date pursuant to the provision of Section 16 of the Corporation Code of the Philippines, Batas Pambansa Blg. 68, approved on May 1, 1980, and copies thereof are filed with the Commission.

Unless this corporation obtains or already has obtained the appropriate Secondary License from this Commission, this Certificate does not authorize it to undertake business activities requiring a Secondary License from this Commission such as, but not limited to acting as: broker or dealer in securities, government securities eligible dealer (GSED), investment adviser of an investment company, close-end or open-end investment company, investment house, transfer agent, commodity/financial futures exchange/broker/merchant, financing company and time shares/club shares/membership certificates issuers or selling agents thereof. Neither does this Certificate constitute as permit to undertake activities for which other government agencies require a license or permit.

IN WITNESS WHEREOF, I have set my hand and caused the seal of this Commission to be affixed to this Certificate at Mandaluyong City, Metro Manila, Philippines, this 23rd day of January, Twenty Thirteen.




FERDINAND B. SALES

Acting Director

Company Registration and Monitoring Department



MAIN OFFICE (MANILA)

P.E. Balbastre Jr. Bldg., #267 Doña Soledad Ext., Better Living Subd., Brgy. Don Bosco, Parañaque City 1711 Philippines

SATELLITE OFFICE (DAVAO)

Stall 11, Bldg. 1, Doña Segunda Complex, Bangoy St., Davao City 8000 Philippines

TELEPHONE NUMBERS

(632) 511-7797 | 551-3851 | 986-1461

FAX NUMBER

(632) 356-2583

EMAIL ADDRESS

info@macromachinery.ph

TYPE OF ORGANIZATION

Corporation

SEC REGISTRATION NUMBER

0100197

BUSINESS REGISTRATION NUMBER

122414

TAX IDENTIFICATION NUMBER

000-128-641-000

BANKERS

Union Bank of the Philippines
East West Bank
Banco de Oro
Philippine Savings Bank
United Coconut Planters Bank
Robinsons Bank

NO. OF EMPLOYEES / PERSONNEL

45 Employees

- THE RISE OF MACRO MACHINERY & INDUSTRIAL SUPPLY CORPORATION : FROM PURE VISION TO CORPORATE GROWTH
- THE SUSTAINING PHILOSOPHY: MACRO'S COMMITMENT TO EXCELLENCE
- THE MACRO ORGANIZATION: THE RIGHT MIX OF PEOPLE AND RESOURCES
- PERSONNEL
- FACILITIES
- THE MACRO SYNERGY: A BLEND OF SUPERIOR PRODUCTS AND TECHNICAL COMPETENCE
 - A.) Competence as Exclusive Representative
 - B.) Competence as Service and Re-Engineering Contractor
- MACRO EXPERTISE: KEY ELEMENT OF GROWTH
- TRACK RECORD

THE RISE OF MACRO : FROM PURE VISION TO CORPORATE GROWTH

Macro Machinery and Industrial Supply Corporation was formed in 1981 by a group of youthful, energetic, professionals, all graduates of the University of the Philippines.


Their partnership started with a vision to serve the needs of the Philippine industry by providing customers with quality products and dependable service at competitive prices.

Today, the vision is a reality. Macro has grown from a company of less than ten personnel to over 50; from a gross sales of a million to hundreds of a million and from five product lines to more than thirty. The initial aims have been realized and the vision continues to be lived. Macro is now recognized as a leader in its field with a reputation for reliability, professionalism and trustworthiness.

THE SUSTAINING PHILOSOPHY : MACRO COMMITMENT TO EXCELLENCE

Macro is a company that is committed to value and excellence. It has consistently sought and succeeded in establishing linkages with companies that produce only high quality international and domestic products. These companies are also noted for the reliability in production and after-sales service.

Macro's roster of principals reflects its success. Most are world leaders in the industry and are pioneers in new technology. Its success in working in tandem with such principals is one achievement Macro is proud of. Proof that its vision of excellence and passion for service and customer satisfaction hold the keys to its corporate success.



THE MACRO ORGANIZATION

Personnel

Macro owners are all working full-time in engineering and marketing. They are directly involved in the various aspects of client development and servicing. Their hands-on management deserve efficiency and speed of transactions and contribute to long term customer satisfaction.

The owners are complemented by a full-time staff of fifty employees which includes sales engineers, service engineers and technicians, an efficient secretarial pool, finance and administrative personnel, plant supervisors and workers, warehouse keepers, and delivery personnel. The employee's are a dynamic, highly-motivated group whose efficiency is reflected in their output.

Facilities

Macro's main and engineering office is located at **Bicutan, Parañaque City** where management, administration, accounting, engineering and sales personnel hold office. This ensures an immediate response to customer's requirements and quick access to international banking facilities. It also places Macro in touch with the latest information and technology. There's also the Davao Satellite office which caters to VISMIN clients,


THE MACRO SYNERGY

As Exclusive Representative

For a large part of its operations, Macro functions as manufacturer's exclusive representative. Principals from the America's, Europe, Asia , Africa and Australia have come to regard Macro as an indispensable partner in their marketing programs in the Philippines for many years now.


As A Service and Engineering Contractor

Macro puts a premium on after sales service as part of its commitment to excellence and in order to maintain customer satisfaction. Macro thus ensures after-sales service for all its products. Its service engineers have been extensively trained by its principals in servicing various products here and abroad to ensure quick, efficient and reliable service. Macro's clientele which include the country's top private corporations as well as major government accounts could attest to the satisfaction they have experienced with Macro's after-sales service and is emphasized without prejudice to Macro's price competitiveness. Macro will go out of its way to encourage clients to patronize its products at prices that are fairly reasonable. The owners and staff believe in the philosophy that: " Macro will be around for the long haul and we will be happy only if the customer is happy.



In 2007, expanded its service group to offer to various customers in the Philippines, creating a division named **Macro Advance Technology & Engineering Services (MATES)**. The objective is to promote cost effective plant operation and maintenance management by eliminating machine and system breakdown through the use of state of the art diagnostic and monitoring equipment thereby extending and improving the life span of all pump (brand/maker) and other rotating equipment. It is called “**Pro-active Maintenance Program**”.

At Macro’s HQ, instrumentation engineers have at their disposal, the following world class instruments/machine:

- ▣ **Pruftechnik** 3-in-1 Instrument (Vibration, Alignment & Balancing)
 - ▣ **Datastick** Vibration Analyzer
 - ▣ **Fixture Laser** Alignment Analyzer
 - ▣ **UE Systems** Ultrasound Inspection System
 - ▣ **Extech** Infrared Camera / Thermometer
 - ▣ **Extech** Contact & Non-Contact Photo Tachometer
 - ▣ **Extech** Electrical Meters (readouts: current, voltage, resistance, frequency, capacitance, temperature, diode and continuity)
 - ▣ **Shenitec** Ultrasonic Flowmeter
 - ▣ **Mitutoyo** Outside & Inside Micrometers
 - ▣ **Schenk** Dynamic Balancing Machine
- 

MACRO EXPERTISE & CAPABILITY: KEY ELEMENT OF GROWTH


Pump & Valve Division

Macro Machinery represents several of the world's prominent pump manufacturers such as **XYLEM (Flygt) Sweden**, a global leader in the engineering and manufacturing of widest range of industrial pumps for any application that move, treat, analyze, monitor and return water to the environment in public utility, industrial, residential and commercial building services setting; **CORNELL Pump USA** for wide variety of markets, addressing some of the most challenging of applications, a premier choice for the most demanding conditions imaginable with unmatched performance, robust design, global support and an in depth understanding of customers' needs. **JMI Korea** for Sewage, Sump and General Dewatering; **LORENTZ Germany** for Solar Pumping System; **DRAGFLOW Italy** for Pontoon and Backhoe mounted Dredge Pumps; **SCHURCO Slurry Pump USA** (*inter-changeable with Warman Pumps*), Mill Process for Mining and Construction Pump, **HYDROFLO Pump USA** for Vertical Turbine and Submersible Deep well; **DUKJI Pump Korea** for Centrifugal, High Pressure Multi-stage and Specialty Pumps; **GODWIN (Xylem) USA** for Skid-Mounted & Mobile Mine/Flood Water Dewatering Pumping System; **AC Fire Pump USA** for Fire Protection System; **FRIATEC Pump Germany** for PTFE, Ceramic and Specialty Materials for Acids and Highly Corrosive medium; **Shanghai KAIQUAN Pump** specializing in the design, production and sale of pumps, water-supply facilities and pump control equipment and many more.

Macro was appointed as the exclusive distributor of **Cycle Stop Valves USA**, a patented, non-closing valve that makes variable flow and constant pressure out of any standard, constant speed pumps. Macro also handles various valve brands for water, steam and slurry applications, such as **SCHROEDER Germany** for Automated Re-Circulation By-Pass Valve for High Pressure application; **DUAL VALVE Australia**, for Non-Returned Ball Check Valve designed for Mill Processing & Slurry applications; **ADAMS Valve Germany** for Combined Tight Shut-off, Throttle and Check Valves.

Boiler Division

Being the exclusive distributor of **Miura Co., Ltd of Japan** since 1988, this division has been in the forefront of Macro's business. Although limited to small sized once-through boilers, Miura has dominated competition especially among Japanese clients. Known for its quality as the number one once-through boiler manufacturer in Japan, readily available spare parts and after sales service. (engineers and technicians are all trained in Japan), they are what endears Macro most to its long list of customers. Aside from boilers, Miura has also a wide array of products such as, water softeners, reverse osmosis, demineralizers, kettles, etc.



Special Products Division


In line with Macro's Water-Energy business concentration, it has likewise geared up towards marketing products involving special products.

- **Slade Packings USA**, the "Mechanical Seal on a Spool", a patented carbon graphite packing has been added to this division as well. When applied to valve packing replacement, Slade offers a lifetime guarantee.

- **Shenitech Non-Intrusive Handheld Ultrasonic Flowmeter** - is one of the most powerful flowmeters available for liquid flow measurement using a proprietary ultrasonic signal processing, transit-time measurement and signal quality tracking technologies allows the flowmeter to measure liquid flow rate from outside of a pipe reliably and accurately.

- **Leopold Filtration & Treatment System** – a worldwide leader in the water and wastewater treatment industry supplying both filtration and clarification systems. Both designs and supplies systems for gravity filtration, clarification, denitrification, sludge collection and backwash water recovery ideal for algae, contaminant, and nutrient removal, desalination pretreatment, reuse, SDI, and taste and odor reduction.

- **Fujian Waeta Power Co. Ltd.** - a hi-tech company specializing in design, manufacture and marketing intelligent generating sets. Mainly provide generators powered by CAT, Cummins, Perkins, coupled with Stamford, Leroy Somer, Marathon, Meccalte, Electrical Assembly : Deepsea, ComAp, Smartgen Control system .




QUALITY MANAGEMENT SYSTEM

Company Policy

Macro Machinery & Industrial Supply Corporation is committed to consistently meet and exceed the requirements of its customer. Its goal and priority is to satisfy the customers by providing them with high quality products and efficient services.

The company shall comply with all legal, regulatory and statutory requirements and is committed for continual improvement.

The company ensures to its customers, personnel, partners and stakeholders, the availability of resources, infrastructure, access to advanced technology, continuous improvement of processes, health and safety, safe work environment and competence of its human capital.




Mission Statement

We deliver innovative solutions that enhance the performance and lifespan of the equipment, thereby improving our customer's operation efficiency.

Vision Statement

To be the market leader in rotating equipment diagnostics, maintenance & servicing by understanding our customers' needs. Providing reliable advice and value added services by our team of highly experienced and licensed engineers and technicians. MACRO is the leading "Diagnostics and Solutions Provider".



Capability/Services Offered:

Diagnostics	Service & Repair	Maintenance
1. Pumping system troubleshooting	1. Reverse engineered components for pumps & valves	1. Experienced manpower supply for power plant shutdown & startup procedures
2. Vibration monitoring	2. General engineering design, installation & commissioning for all types of pumps	2. Experienced manpower supply for electro mechanical repair and maintenance of power plant major equipment
3. Field alignment	3. Field overhaul of high pressure multi stage, barrel type, split casing type, mixed flow and axial flow pumps	3. Operation, maintenance & supply of OEM spare parts
4. Thermography monitoring	4. Shop dynamic balancing	
5. Non-intrusive flow metering	5. Efficiency & anti wear ceramic coating for pumps	
6. Field balancing	6. Overhaul / repair, gas / steam turbine, generators, motors and all rotating equipments	
7. Efficiency field testing	7. General and / or comprehensive repair works for all types of pumps	

MAIN PRODUCT LINES

1. **MIURA STEAM & HOT WATER
BOILERS – JAPAN**

MIURA CO., LTD.

7, Horie-Cho, Matsuyama-Shi
Ehime 799-2696, Japan



2. **FLYGT WASTE WATER SOLUTIONS**

End-suction, Multi-stage,
Axial & Mixed Flow,
Waste & Waste Water Pump

XYLEM PHILIPPINES

12 Ring Road, LISP II, Calamba 4027



3. **CORNELL UMPS – USA**

Construction and Mine Dewatering,
Agricultural, Food,
Waste Water, Slurry Pumps

Cornell Pump Company

16261 S.E. 130th Avenue
Clackamas, OR 97015 USA



4. **HYDROFLO VERTICAL TURBINE /
SUBMERSIBLE**

DEEPWELL PUMPS – USA

Hydroflo Pumps USA, Inc.

7118 Loblolly Pine



5. SCHURCO SLURRY PUMPS – USA

9410 Florida Mining Boulevard East
Jacksonville, Florida, 32257



6. SHENITECH / SPIRE METERING – USA

Ultrasonic Flowmeter

Spire Metering Technology

14B Craig Road, Acton MA 01720, USA



7. SLADE PACKING & GASKETS – USA

Carbon Fiber Reinforced

Graphite Foil Yarn

High Pressure / High Temperature

Applications

SLADE INC.

181 Crawford Road, Statesville,
NC 28625, USA



8. DUAL SLURRY VALVES – AUSTRALIA

Slurry Valve, Free Flow Slurry Valve,

Double Ball Check Valve,

Slurry Air Release Valve,

Slimline Non-Return Check Valve

DUAL VALVES (AUSTRALIA) PTY. LTD

P.O. Box 4324, Knox City VIC 3152 Australia



9. DRAGFLOW – ITALY

Via Pasubio, 40
37069 Villafranca (VR) Italy



10. FRIATEC – GERMANY

Rheinhütte Pumps Division
Rheingautraße 96-98
65203 Wiesbaden
Germany



11. JMI CO., LTD - KOREA

RM905, Woolim Lion's Valley 3,
5445 Sangae-won-Dong, Jungwon-Gu,
Sungnam City, Kyungk-Do Korea



12. BELL & GOSSETT

Horizontal Split-case Fire Pump
XYLEM PHILIPPINES
12 Ring Road, LISP II, Calamba 4027



13. GODWIN

Skid and Mobile Dewatering Pumps
XYLEM PHILIPPINES
12 Ring Road, LISP II, Calamba 4027



14. GOULDS WATER TECHNOLOGY

Horizontal, Vertical Pump Package
Type System

XYLEM PHILIPPINES

12 Ring Road, LISP II, Calamba 4027



15. LEOPOLD – FILTRATION SYSTEM

XYLEM PHILIPPINES

12 Ring Road, LISP II, Calamba 4027



16. AC FIRE PUMP

Horizontal Split-Case and
End-Suction Fire Pump

XYLEM PHILIPPINES

12 Ring Road, LISP II, Calamba 4027



17. LORENTZ SOLAR PUMPS – GERMANY

Solar Pumping System
Siebenstücken 24, 24558
Henstedt-lzburg, Germany



18. SCHROEDER VALVES – GERMANY

ARC By-Pass Valve

Schroeder Valve GMBH & CO. KG

Archimedesstraße 3
51647 Gummersbach, Germany



19. DUKJI PUMPS – KOREA

End-suction, Multi-stage Pump

Dukji Industrial Co., Ltd

#602-10 Seonggok-dong, Danwon-gu,
Ansan-si, Gyeonggi, Korea



20. GARLOCK PACKING & GASKETS – SINGAPORE

All Purpose Pumps & Valves,
Packing & Gaskets

Garlock Singapore Pte. Ltd.

#03-03 Spectrum 1, Singapore 738068
Republic of Singapore



21. WAETA GENERATOR SET – CHINA

Generating Sets

Fujian Waeta Power Co., Ltd.

No. 40, Longteng North Road, Lantian
Economic Development Zone,
Zhangzhou, CHINA



22. ADAMS VALVES – GERMANY

ARC By-Pass Valve

Adams Armaturen GmbH

Baukauer Str. 55, 44653
Herne, Germany

